# **ALAGAPPA UNIVERSITY**

(Accredited with A+ Grade by NAAC (CGPA: 3.64) in the Third Cycle, Graded as Category-I University and granted autonomy by MHRD-UGC)

# DIRECTORATE OF COLLABORATIVE PROGRAMMES



# M.Sc. Psychology (Specialization in Clinical Psychology)

Regulations and Syllabus

[For those who join the Course in July 2023 and after]

CHOICE BASED CREDIT SYSTEM

Name of the programme: M.Sc Psychology(With specialization in Clinical Psychology)

Duration of the programme: Two years (Four Semesters)

#### 1. Eligibility:

A Pass in any bachelor degree from any recognized University/Institutes, or accepted as equivalent thereto by the Syndicate. Candidate for admission to M.Sc Psychology Shall be required to have passed qualifying examination

#### For the Degree:

The candidates shall have subsequently undergone the prescribed programme of study in a institute for not less than two academic years comprising 4 semesters, passed the examinations prescribed and fulfill such conditions as have been prescribed therefore.

#### 2. Admission:

Admission based on the marks in the qualifying examination.

#### 3. Duration of the course:

The course shall extend over a period of two years under semester pattern accounting to four semesters.

#### 4. Standard of Passing and Award of Division:

- a. Students shall have a minimum of 50% of total marks of the University examinations in each subject. The overall passing minimum is 50% both in aggregate of Continuous Internal Assessment and external in each subject.
- b. The minimum marks for passing in each theory / Lab course shall be 50% of the marks prescribed for the paper / lab.
- c. A candidate who secures 50% or more marks but less than 60% of the aggregate marks, shall be awarded **SECOND CLASS**.
- d. A candidate who secures 60% or more of the aggregate marks, shall be awarded **FIRST CLASS.**
- e. The Practical / Project shall be assessed by the two examiners, by an internal examiner and an external examiner.

#### **5. Continuous internal Assessment:**

- a. Continuous Internal Assessment for each paper shall be by means of Written Tests, Assignments, Class tests and Seminars
- b. **25 marks** allotted for the Continuous Internal assessment is distributed for Written Test, Assignment, Class test and Seminars.
- c. Two Internal Tests of 2 hours duration may be conducted during the semester for each course / subject and the best marks may be considered and one Model Examination will be conducted at the end of the semester prior to University examination. Students may be asked to submit at least five assignments in each

- subject. They should also participate in Seminars conducted for each subject and marks allocated accordingly.
- d. Conduct of the continuous internal assessment shall be the responsibility of the concerned faculty.
- e. The continuous internal assessment marks are to be submitted to the University at the end of every year.
- f. The valued answer papers/assignments should be given to the students after the valuation is over and they should be asked to check up and satisfy themselves about the marks they have scored.
- g. All mark lists and other records connected with the continuous Internal Assessments should be in the safe custody of the institution for at least one year after the assessment.

#### 6. Attendance:

Students must have earned 75% of attendance in each course for appearing for the examination.

Students who have earned 74% to 70% of attendance to be applied for condonation in the prescribed form with the prescribed fee.

Students who have earned 69% to 60% of attendance to be applied for condonation in the prescribed form with the prescribed fee along with the medical certificate.

Students who have below 60% of attendance are not eligible to appear for the examination. They shall re-do the semester(s) after completion of the programme.

#### 7. Examination:

Candidate must complete course duration to appear for the university examination. Examination will be conducted with concurrence of Controller of Examinations as per the Alagappa University regulations. **University may send the representatives as the observer during examinations.** University Examination will be held at the end of the each semester for duration of 3 hours for each subject. Certificate will be issued as per the AU regulations. **Hall ticket will be issued to the 1**<sup>st</sup> year candidates and upon submission of the list of enrolled students along with the prescribed course fee, subsequent 2<sup>nd</sup>year hall tickets will be issued.

#### 8. Question Paper pattern:

Maximum **75** Marks Duration: **3** Hours

Part A - Short answer questions with no choice  $: 10 \times 2 = 20$ 

Part B – Brief answer questions either / or type [like 1.a [or] b]  $: 5 \times 5 = 25$ 

Part C- Essay – type questions of either / or type [like 1.a [or] b] :  $10 \times 3 = 30$ 

#### 9. Miscellaneous

- a. Each student posses the prescribed text books for the subject and the workshop tools as required for theory and practical classes.
- b. Each student is issued with an identity card by the University to identify his / her admission to the course
- c. Students are provided library and internet facilities for development of their `studies.
- d. Students are to maintain the record of practicals conducted in the respective laboratory in a separate Practical Record Book and the same will have to be presented for review by the University examiner.
- e. Students who successful complete the course within the stipulated period will be awarded the degree by the University.

#### 10.Fee structure

Course fee shall be as prescribed by the University and 50% of the course fee should be disbursed to University. Special fees and other fees shall be as prescribed by the Institution and the fees structure must intimated to the University. Course fees should be only by Demand draft / NEFT and AU has right to revise the fees accordingly.

#### 11.Semester pattern

Course Fee payment deadline	
Fee must be paid before 30th September of the academic year	

#### **12.Other Regulations:**

Besides the above, the common regulation of the University shall also be applicable to this programme.

# Anugraha Institute of Counselling, Psychotherapy and Research Dindigul

# Structure

Sr. No	Course Code	Title of the Paper			Credits	Credits Hours/ Week		Marks			
			I Semester	•	•		I	E	Total		
1	70711	Core 1	Fundamentals of Psychology	T	4	4	25	75	100		
2	70712	Core 2	Cognitive Psychology	Т	4	4	25	75	100		
3	70713	Core 3	Theories of Personality	Т	4	4	25	75	100		
4	70714	Core 4	Development Psychology	Т	4	4	25	75	100		
5	70715	Core 5	Psychological Assessment: -I (Psychodiagnostics)	P	3	6	25	75	100		
6	70716	SEC - 1	Health Psychology	Т	2	2	25	75	100		
7	70717	Core 6	Field Observation Visit	Ι	2	4	25	75	100		
8			Library			2					
					23	30	175	525	700		
			II Semes	ter							
9	70721	Core 7	Applied Social Psychology	Т	4	4	25	75	100		
10	70722	Core 8	Neuropsychology	Т	4	4	25	75	100		
11	70723	Core 9	Psychometry	Т	4	4	25	75	100		
12	70724	Core 10	Psychological Assessment: -II (Psychodiagnostics)	P	3	6	25	75	100		
13	70725	DSE - 1*	Psychopathology I	Т	4	4	25	75	100		
14	70726	DSE - 2*	Psychotherapies I	Т	4	4	25	75	100		
15	70727	SEC - 2	Behaviour Modification	Т	2	2	25	75	100		
16	70728	NME	NME Community Mental Health			2	25	75	100		

17		Self-learnin	ng course (SLC)		Extra Cred	lit			
					27	30	175	525	700
			III Seme	ester			•		
18	70731	Core 11	Counselling Skills & Techniques	Т	4	4	25	75	100
19	70732	Core 12	Research Methods and Applied Statistics	Т	4	4	25	75	
20	70733	Core 13	Training and Development	T	4	4	25	75	100
21	70734	DSE - 3*	Psychopathology II	Т	4	5	25	75	100
22	70735	DSE -4*	Psychotherapies II	T	4	5	25	75	100
23	70736	SEC - 3	Positive Psychology	Т	2	2	25	75	100
24	70737	NME	Social Marketing	Т	2	2	25	75	100
25	70738	Core 14	Internship I	I	4	4	25	75	100
26		Self-learnin	ng course(SLC)		Extra Credit				
					28	30	200	600	800
			IV Semester						
27	70741	Core 15	Internship II	I	6	18	25	75	100
28	70742	Core 16	Dissertation	D	6	12	25	75	100
	•	T	otal		12	30	50	150	200
					90+ EC	120	600	1800	2400

# Semester I

Title of Th	ne Course	FUNDAMENTALS OF PSYCHOLOGY										
Paper Nui	mber	CORE 1 (Theory	)									
Category	Core	Year	1	Credits	4	Course	70711					
		Semester	1			Code						
Instruction	nal	Lecture	Tutorial		Lab Pr	actice	Total					
Hours Per	week											
		4					4					
Pre-requis												
Objectives	8	1. Gain knowledge on the definition, aims and scope of Psychology										
		2. Be introdu		•	•	0.						
		3. Possess th	eoretical b	pase to the fo	orthcomi	ng topics						
Course Ou	utline	Unit 1										
		•		_		•	in of Science of					
			-	-	Psychol	ogy Method	ls of Psychology,					
		Brief History of F			_							
				•		-	ors: The sensory					
		systems Effectors	: Muscles	, Glands Co	nnector:	Nervous Sy	rstem					
		Unit 2										
		Cognitive Proces	sse-1: Ty	pes of Att	ention,	Determinan	ts of Attention,					
		Alteration in Attention Perception: Meaning & Definition, Principles of										
		Perception, Error	s in percep	otion Extra-	sensory	perception	•					
		-			•		nemory Theories					
		*		f memorizi		_	efinition, Types,					
		Theories of forge	tting									
		Unit 3										
		Cognitive Proces	ses-2: Thi	nking: Mea	ning & D	Definition, T	ypes of thinking,					
		Levels of Thinking, Problem Solving, Decision Making, Creative Thinking										
		Intelligence: Meaning and Definition, Classification of Intelligence, and										
		Aptitude.										
		Learning: Meaning and definition Types of learning Theories of learning:										
		Trial and Error learning, Classical and Operant conditioning, Insightful										
		learning										
		Unit 4										
							nition, Types of					
						•	theory, Arousal					
		theory, Incentive theory, Motives and Behaviour										
		Emotion: Definition, Components of emotion, Theories of emotion – James-										
		Lange theory, Ca	nnon-Baro	1 theory								
		Unit 5	• • . • ==			m ·						
		Personality: Defi		• 1	•		of Personality:					
		Freud's Psychoan	nalytic the	eory, Eric E	rickson's	s Psychosoc	cial development,					

Hans Eysenck's theory, Albert Bandura's Social learning theory, Maslow's
Hierarchy of Needs
Self & Social Identity Individual differences Attitudes Social Influence:
Prejudice, Persuasion, Conformity and obedience Pro-social Behaviour

#### **REFERENCE BOOKS:**

- 1. Morgan, C T, (2015) Introduction to Psychology New Delhi: McGraw Hill Education (India) Pvt Ltd
- 2. Sreevani, R (2013) Psychology for Nurses New Delhi: Jaypee Medical Publishers (P) Ltd
- 3. Comer, R & Gould E (2011) Psychology Around Us Wiley India
- 4. S K Mangal, S K , (2009) An Introduction to Psychology New Delhi: Sterling Publishers Pvt Ltd
- 5. Siegel, D J (1999) The developing mind: Toward a neurobiology of interpersonal experience New York: Guilford Press
- 6. Hunt, M (1993) The Story of Psychology New York: Doubleday

Title of the Course	<b>)</b>	Cognitive Psychology										
Paper Nun	nber	CORE2 (Theory	)									
	_	` ,	Ī	Credits	4	Cou	rse	70712				
		Semester	T	-		Code						
		Semester				Cou						
Instruction	ıal	Lecture	Tute	Tutorial		ractice	Total					
Hours		4					4					
per week												
Pre-requisi	ite		•		•		•					
Objectives  Course Ou		<ul><li>Toundersta</li><li>Toundersta</li><li>Toexplaina</li><li>Toexpliana</li></ul>	ndtheconce ndandanaly ndapplythe ndapplythe	conceptofco eptofattentio yzethediffere econceptofpreconceptofde	n,percept entmodels oblemsol ecisionMa	ionandcon sofmemory ving aking	sciousne vandlang	ess.				
		cognitivepsycholo The evolutionarya Intelligence, EmotionalIntellige pplications.  UNIT 2 – ATTE The nature andconsciousness, controlledvsautom eoriesofperception perception,Disrupt UNIT 3 – MEM Definition, Mode forgetting and me Language, propert Thought,languagei UNIT 4 – PROF Problem-solving: techniques, ob	gy- The in pproach, Tence,Definitence,Defi	formation problem coloristic problem solutions. The problem solutions and top problem solutions. The problem solutions and aid problem solutions and aid problem solutions.	mponents  TION AI  ition ness-selectory  sofattenticy  down minalpero  JAGE  sof met construction rocess of  ND CRI  lving cycles  in thinking,	s approach, ch. Intelliges, Artificial ND CONS of ctiveattritic on, Percept a process ception.  mory, province retrievely language of the constant of the cons	The cogence, D  Intellige  SCIOU  attentionanddivion:Percogence, Gest  cess of all – eyecompreh  Y  ofproble in solf creative	memory-process of ewitness testimony – tension, language and ms, Problem solving lying, Knowledge we people, blocks to				

#### Galotti, K.M. (2004). Cognitive psychology: In and out of the laboratory. New Delh Reference Books i,India:Wadsworth. Kellogg, R.T. (2007). Fundamentals of cognitive psychology. New Delhi, India: S agePublication. Parkin, A.J. (2000). Essential Cognitive Psychology. London: Psychology Press. Riegler, B.R&Riegler, G.L. (2008). Cognitive psychology. Applying the science of the mind. New Delhi, India: Pearson India Education Services Private Limited.Smith, E.E&Kosslyn, S.M. (2007). Cognitive psychology: Mindandbrain. New D elhi,India:Prentice-HallofIndia. Sternberg, R.J. (2009). Applied cognitive psychology: Perceiving, learning and r emembering.NewDelhi,India:CengageLearning. Website and 1. https://www.all-about-psychology.com/cognitivee-Learning psychology.html#:~:text=Quality%20Cognitive%20Psychology%20Resources.respe Source cted%20scientists%20in%20the%20field 2. https://cnlm.uci.edu/ 3. <a href="https://en.wikipedia.org/wiki/Cognitive\_psychology">https://en.wikipedia.org/wiki/Cognitive\_psychology</a> 4. https://www.cogneurosociety.org/ 5. https://www.apa.org/topics/learning-memory 6. https://libguides.bc.edu/c.php?g=44128&p=280109

Title of the	Course	Theories of Personality										
Paper Nun	ıber	CORE 3	CORE 3									
Category	Core	Year	I Cre	dits 4	Cou	rse	70713					
		Semester	II		Code	e						
Instruction	al Hours	Lecture	Tutorial	Lab Pi	ractice	Total						
per week		4	-	-		4						
Prerequisit	ie .			<b>_</b>		1						
Objectives  Tofamiliarizetheconceptofpersonalityanditsaspects. Toexplainandrelatethepsychoanalyticandneopsychoanalyticapproach. Toillustrateandcomparetheinterpersonalapproach. Toexplainandrelatetheexistentialandtraitapproach. Toillustrateandcomparethesociallearningandcognitiveapproach.												
Course Ou	time	Definition at Roleof soci measures tests, projecti UNIT II: TFreud - L personality, development forsuperiorit	vetests, situat  The Psychoa  evels of pe  criticism. Ca  t of perso	of personality, Heterminants of ionaltests,thecommalytic and Necessonality,anxiet Jung - Penality.Alfred Ale, birth order. He	personali nparisonol o Psychoa y, defens sychic en Adler: In	ty, Va theorie nalytic es, psy ergy,as nferiori	Approach: Sigmund ychosexual stages of pects of personality,					
		Natureofhun ionandevalua HarryStack Natureofhun ionandevalua	nanbeings,Stration. Sullivan(Intenanbeings,Stration.	uctureofpersona erpersonalTheor uctureofpersona	lity,Devel y)- lity,Devel	opment	reedomTheory)- cofPersonality,applicat cofpersonality,Applicat					
		UNIT IV: EXISTENTIAL AND TRAIT APPROACH										
		personality,I GordonAllp Natureofhun mentinAllpo RaymondC: Natureofhun	Rollo May - Nature of human beings, Structure of personality, Development of personality, Application and evaluation.  Gordon Allport- Nature of human beings, Structure of personality, Development of personality, Assess mentin Allport's theory, Application and evaluation.  Raymond Cattell- Nature of human beings, Structure of personality, Development of personality, Assess mentin Cattell's theory, Application and evaluation.									
		Unit V										
		Social Learning and Cognitive Approach: George Kelley (Personal const theory)  ofhumanbeings, Structure of personality, Development of personality, Assessment George Kelley's theory, Application and evaluation.  Albert Bandura - Nature of human beings, structure of personality, development of personality, application and evaluation.										

Reference Books	Albert,B.Even(2010). Anintroductiontotheoriesofpersonality(7thed.). NewYork,NY:Psych ologyPress. Friedman,H.S.,&Schustack,M.W.(2009). Personality: Classictheoriesandmodernresearch(3 rded.). Noida, India: Dorling Kindersley India Pvt. Ltd. Hall, C.S., Lindzey, G., & Campbell, J.B.(2007). Theoriesofpersonality(4thed.). NewDelhi, India: Wiley India Pvt. Ltd. Reeves, A(2012). An Introduction to counselling and psychotherapy: From theory to practice. (1 sted.). London, England: SAGE Publications Ltd. Schultz, D.P., & Schultz, S.E.(2013). Theoriesofpersonality(10thed.). NewDelhi, India: Cenga ge Learning India Pvt. Ltd. Shaffer, D.V.(2009). Social and personality development. (6thed.). Belmont, MA: Wadsworth Cengage Learning.
Website and	1.https://psychcentral.com/health/personality-theories-in-psychology
e-Learning Source	2. <a href="http://webspace.ship.edu/cgboer/perscontents.html">http://webspace.ship.edu/cgboer/perscontents.html</a>
	3. <a href="https://www.simplypsychology.org/personality-theories.html">https://www.simplypsychology.org/personality-theories.html</a>
	4. <a href="https://positivepsychology.com/personality-psychology/">https://positivepsychology.com/personality-psychology/</a>
	5. https://edge.sagepub.com/shiraevpersonality
	6.https://www.hzu.edu.in/uploads/2020/9/Theories%20of%20Personality.pdf

Title of the	Course	Development Psyc	holog	y						
Paper Num	ber	Core 4								
Category	Core	Year	I	Credits	4	Course		70714		
		Semester	I			Code	e			
Instruction	al Hours	Lecture	Tuto	rial	Lab Practi	ce	Total			
per week		4					4			
Pre-requisi	te		•		•					
Objectives		<ul> <li>Tocompareth hoodstage.</li> <li>Toknowtheov ddlechildhood</li> <li>Tosummarize Earlyadulthood</li> </ul>	ephysivervieved.  ethephyod.	cal,socialand waboutthephy ysical,cogniti	sical,socialano	elopm demot ndpsy	entofinfa ionaldev chosocia	ncyandtoddler		
		Introduction: Conceptofhumandevelopment-Stagesoflifespandevelopment-Conceptionthroughbirth: Fertilization, Prenataldevelopment, Environmental Influences on prenataldevelopment; Stages of childbirth, Types of childbirth: Perinatal hazards & Complications of lowbirthweight. Physical & Cognitive Development, Milestones of motor development, Environmental influences on motor development.  UNIT – II Characteristics of infancy and early childhood - physical development, health,								
			emoti ate cl s, cog ge, P develo 's late	onal, and hildhood, degnition and riaget preoperment, personacy period,	perceptual evelopmental language. ( perational states sonality in la Erickson's in	dev task Cogni ige; ate cl	relopments, physicitive developments Piaget shildhoodry versus	nt and hazards; ical development, velopment: Piaget stage of concrete I, development of s inferiority, social		
		UNIT – III  Middle Childhood: Physical, Social, Emotional development and Hazards of selfconcept, Theoretical perspectives on self concept - Freud's la Erickson's  VsInferiority, Social learning theory, Puberty: Physical, Mental Development. Pvelopment: Relationship with family, peers and adults ociety.						d's latency period, Industry		
		UNIT IV Early Adulthood: Intelligence. PsychosocialdevelopiorFunctioning, Sexual Sexuality.Cognitived	ment.N ality &	MiddleAdulth Reproductiv	ood:PhysicalD re Functioning	evelo ;- Me	pment,Se			

	UNIT V LateAdulthood:Physical development, Cognitive Development, Psychosocial Development.Death and Dying: Care of the dying. Facing death & Loss-Psychological Issues-Confronting one'sdeath; Patterns of grieving Death & Bereavement across the Lifespan. Finding Meaning & PurposeinLife&Death.
Reference Books	<ul> <li>DavidR.Shaffer(2009), Developmental Psychology Childhood and Adolescence, California, Wadsworth Publishing Co.</li> <li>Diane E. Olds (1992), Human Development, New Delhi, Tata McGraw Hill Publishing Co.</li> <li>Fiona White (2015), Developmental Psychology, New Jersey, Pearson Education.</li> <li>Hurlock, E (1980), Developmental Psychology, New Delhi, Tata McGraw Hill Publishing Co.</li> <li>Irving B (2012), Developmental Psychology, New jersey, Pearson Education.</li> <li>Papilla (1996), Developmental Psychology Childhood and Adolescence, California, Brooks/Cole Publishing Co.</li> </ul>
Website and	1. https://www.cdc.gov/ncbddd/childdevelopment/index.html
e-Learning Source	2. https://www.verywellmind.com/erik-eriksons-stages-of-psychosocial-development-2795740 3. https://egyankosh.ac.in/handle/123456789/4466 4. https://egyankosh.ac.in/handle/123456789/4473 5. https://egyankosh.ac.in/handle/123456789/4475

Title of the C	ourse	Psychological Assessment I (Psychodiagnostics)									
Paper Number	er	CORE 5									
Category	Core	Year	I Credi		3	Course	70715				
		Semester	1			Code					
Instructional Hours		Lecture	Tuto	rial	Lab practi	ice	Total				
per week					6		6				
Objectives		1.To recogn	ize the 1	nature and ir	nportance of p	osychological	tests				
		2. to unders	tand the	psychometr	ic properties	of the tools					
		3. To equip tests	the stud	lents with the	e skills necess	sary to adminis	ster the psychological				
		4. To identification	fy and a	pply their kr	nowledge to in	nterpret the sco	ores on the				
		5. TO create	5. TO create reports and discuss the results.								
Areas		1.Intelligence									
		2.Interest									
		3. Personality and attitude									
		4. Perception and Attention									
		5. Motivation									
Guidelines		A minimum of <b>TWO</b> assessments or experiments under each broad area may									
		be conducted. A total of 10 assessments/experiments are mandatory per									
		semester.									
DEFEDENCI	- DOOT	·									

#### REFERENCE BOOKS:

- 1. Anastasi; A & Urbina, S (1977) Psychological testing N J: Practice Hall
- 2. Gegory, J R (2004) Psychological testing: History, principles and applications Allyn & Bacon
- 3. Kaplan, R M & Saccuzzo, D P (2005) Psychological testing: Principles, applications and issues (6th edition) US: Thomson-Wadsworth, CenageLeading India Pvt Ltd
- 4. Kline T J B (2005) Psychological testing: A practical approach to design and evaluation Sage Publication Inc
- 5. Silva, F (2005) Psychometric foundation and behavioral assessment Sage Publications Inc

Title of the	Course	Health Psycholog	gy								
Paper Num	ber	SEC -1: Health Psychology									
Category	Theory	Year	I	Credits	2	Course	Code	70716			
		Semester	I								
Instructiona	al Hours	Lecture	Tuto	orial	Lab P	Lab Practice					
per week		2					2				
Pre-requisit	e				I						
Objectives		<ol> <li>To gain a basic healthy behaviour</li> <li>To describe the various approache</li> <li>To increase knowled</li> <li>To learn strateg</li> <li>To gain an inde</li> </ol>	barrie s to prowledgies to	ers in praction romote heal ge about stre manage pai	cing heal thy beha ess and con.	thy behaviours.	iuor and e	xplain the			
Course Out	line	Unit 1 – Overvi health, managing Relationship, Goa model, Research i	g and als of	definition Health Psyc	of he	althy psy Biomedic	ychology, al model,	Mind – Body Biopsychosocial			
		Behaviour, why st in practicing and and approaches, h characteristics  Unit 3 – Stress sources of stress, t style, resilience, c	chang ealth p and theorie	coping: Des of stress,	behaviour ehaviour efinition study of	stressors	ging healt compromis s, types, p sonality ar	h habits, theories sing behaviours – perceiving stress, and coping, coping			
		Unit 4 – Manag physiology of par	Unit 4 – Management of Pain and discomfort: definition, measuring pain, physiology of pain, Phantom Limb, Issues in pain management, pain control techniques, placebo effect, pain management program.								
		disorders, quality psychological into	Unit 5 – Management of Chronic Health Disorders: Overview of Chronic disorders, quality of life, responses and issues in chronic health disorders, psychological interventions, psychological issues in advancing illness, Kubler Ross' Theory, Alternative care for the terminally ill, problems of survivors.								
Recommend	led Books	1. Bernard, J. M. Supervision, (4 <sup>th</sup> ed) 2. Borders, L. D. Supervision. (2 <sup>nd</sup> e) 3. Falender, C. Competency-base Association. 4. Tyson, L. E.,	d.) Bo , & B d.). La A., a d Ap	ston: Allyn rown, L. L. awrence Erl &Shafransk proach. W	& Bacor (2005). baum As e, E. P ashinton	The New sociates. (2004). D. C.:	Handboo Clinical America	ok ocCounselling Supervision: A n Psychological			

	Incidents in Clinical Supervision: Addictions, Community and School Counselling. Alexandria, VA: American Counselling Association.  5. Kassan, L. D. (2010). Peer Supervision Groups: How they work and Why Need one. New York: Jason Aronson.
Recommended Texts	<ol> <li>Branmon, L., &amp; Frist, J. (2010). Introduction to Health Psychology: New Delhi, India. Cengage Learning India Pvt Ltd.</li> <li>Boyer, B., &amp;Paharia, I. (2008). Comprehensive handbook of Clinical Health Psychology. Edison, NJ: John &amp; Wiley &amp; Sons.</li> <li>Marks, D. F. Murray, B.M., Willig, C., and Sykes, C. M. (2008). Health Psychology Theory, Research and Practice. 5<sup>th</sup> edition. New Delhi: Sage Publications.</li> <li>Sarafino, E. P. (2011). Health Psychology. 7<sup>th</sup> edition. John Wiley &amp; sons.</li> <li>Taylor, S.E. (2018). Health Psychology. 10<sup>th</sup> edition. Tata McGraw Hill Edition.</li> </ol>
Websites and E- learning resources	1. <a href="https://www.verywellmind.com/what-is-health-psychology-2794907">www.verywellmind.com/what-is-health-psychology-2794907</a> 2. <a href="https://www.who.int/health/topics/health-promotion#tab=tab">www.who.int/health/topics/health-promotion#tab=tab</a> 1 3. <a href="https://www.Tandfonline.come/doi/full/10.1080/08870466.2017.1336240">www.Tandfonline.come/doi/full/10.1080/08870466.2017.1336240</a>

Title of the	Course	Field Observation Visit Core 6								
Paper Nun	nber									
Category	Soft skill	Year	I Cre	dits	2	Cou	ırse Code	70717		
		Semester	I							
Instruction	nal Hours	Lecture	Tutorial		Lab Pra	ctice	Total			
per week					4		4			
Pre-requis	ite				1					
Objectives		1. Gain knowledg 2. To develop the faculty member 3. gain experience and other mental 14. gain the compe with a patient dur 5. gain the skill at the patients	skill to conduct the real sing the session	tuations settings, comfort in	such as, s	ssions unschools,	nder the sup colleges, ho ut medicatio	ervision of a espitals, NGSs on (if needed)		
An important part of one's preparation as a counsellor includes act sessions performed under the supervision of a faculty member counsellor. In the Field Work, a student will see individual counselling skills practice sessions as well as in appropriate setting colleges, hospitals, NGO's and other mental health related settings expected to complete 20 days or 100 hours of supervised counselling an appropriate professional setting. The Field work shall be und once (20 visits), or a spell of 10 days continuous work in two spel hours of work. Their field work will be supervised by the regular counselling progression and case study presentation. Evaluation student skills and competence of counselling skills assessed throwwork and viva voce. The internal assessment will carry 75 mexternal viva voce will carry 25 marks.						y member of individual riate settings. It counsellings all be under in two spell the regular Evaluation sessed through	or experienced clients in the slikes schools, The student is gexperience in ertaken weekly s covering 100 assessment of a is based on ugh the record			
Recommer	nded Texts	1. Falvey, J. E. (2) Risk Managemen 2. Stoltenberg, C. Integrated Development 3. Campbell, J. M. Wiley and Sons. I. 4. Fleming, I., & Theory, Practice a	t. Pacific Gro D., Delwort opmental Mocisco: Wiley a M. (2006). Edinc.	ve. Califorh, U., & del for Sand Sons ssentials ed.). (202	ornia: Br McNeill Supervisio of Clini 12). Supe	ooks/Co , B. (19 on coun cal Supervision	le. 98). IDM S sellors and ervision. No and Clinic	upervision: An Therapists. 3 <sup>rd</sup> ew York: John		
Websites a learning re		1. https://mindfull 2. https://www.ba 3. https://onlinelib 4. https://trace.ten	.cp.co.uk/men orary.wiley.co	nbership/ om/journa	supervis					

5. https://www.counsellingsupervisors.co.uk/blog
6.https://nationalcounsellingsociety.org/blog/posts/the-importance-of-supervision

### Semester 2

Title of the Course	Applied Social Ps	sycholog	y					
Paper Number	Core 7		-					
Category	Year	I	Credits	4	Course		70721	
	Semester	2	2		Cod	e		
Instructional Hours	Lecture	Tuto	rial	Lab Pra	actice	Total		
per week	4					4		
Pre-requisite		•		•		•		
Objectives  1. To understand the concept, importance of Applied Social Psychology and the of Social Psychologists 2. To examine and understand the factors that influence social perception and cognition 3. To analyze the factors that determine interpersonal attraction. 4. To explore the concept of aggression and the functioning of groups. 5. To examine the role of leadership and apply the concept and principles of so psychology in different settings.							eption and	
Course Outline	Unit 1 – Introd psychology, histo psychology, Resea psychologists.	orical co arch met	ontext of A hods in app	applied so lied social	cial psyc psycholo	chology, egy, role	scope of social of Applied social	
	Unit 2: Social P basic channels, re- applications. Impr Asch's Research, a automated process	cognizin ression F Cognitiv	g deception.  Formation as e perspective	Attribution Attrib	on: Theor sion Man Sognition	ies, basic agement:	sources of error, Kellye's Model,	
	Unit 3 – Interpersonal Attraction and Social Influence – interpersonal attraction, factors determining attraction, Sociometry. Social Influences – conformity, compliance, obedience, prosocial behaviour, why do we help others, situational and individual factors. Attitude: Meaning – three components – Attitude formation: Social Learning, attitude – behaviour ling. Persuasion: the early approach & the cognitive approach. Attitude change: Cognitive dissonance – Attitude scales.							
	Unit 4 – Prejudice, aggression, and group Characteristics – Prejudice-discrimination in action- origin – methods to reduce it, Aggression – theories, types, determinants of aggression, environmental cause, prevention and control of aggression.							
	Groups – Types a making, group thin		nation – the	eories of g	roup fori	mation	- group decision	
	Unit 5 – Leadership and Applications of social Psychology – Leadership, Meaning – three major types – functions – theories – Nature and impact in groups, gender differences, leader effectiveness, Transformational, transactional and other							

	types of leadership. Applying social psychology: IN Media, legal system, work settings, community, Health and environmental psychology.
Recommended Books	<ol> <li>Branscombe, N. R., Baron, R. A., &amp;Kapur, P. (2017). Social Psychology. (14<sup>th</sup> edition). Chennai: India. Pearson, India Education services Private Limited.</li> <li>Feldman, R. S. (2001). Social Psychology. (3<sup>rd</sup> edition). New Delhi, India. Pearson India Education Services Private Limited.</li> <li>Myers, D.G., &amp;Twenge, J.M. (2017). Social Psychology. (12<sup>th</sup>ed). New York, NY: McGraw-Hill Education.</li> <li>Schneider, F. W. Grunman, J.A., &amp; Coutts, I.M. (2005). Applied Social Psychology: Understanding and Addressing Social and Practical problems, New York, NY: Sage Publications.</li> <li>Schultz, W., &amp;Oskamp, S. (2000). Social Psychology: An Applied Perspective. Upper Saddle River, NJ: Prentice Hall.</li> </ol>
Websites and E- learning resources	www.apa.org/education-career/guide/subfields/social

Title of the Co	ourse	NEUROPSYCHOLOGY						
Paper Numbe	er	Core 8						
	1	Year Semester	I 2	Credits	4	Cou Cod		70722
Instructional	Hours	Lecture	Tuto	rial	Lab Practi	ice	Total	
er week		4					4	
Pre-requisite			ı					
Objectives  The students will,  1. Understand the definition, history, and branches of Neuropsychology brain mapping practices.  2. Explore the structure, anatomy, and physiology of the nervous system the brain, divisions of the brain, and the spinal cord.  3. Study the organization of the cerebral cortex, including the grey matematter.  4. Gain knowledge about brain development, plasticity, and the responsincluding the role of neurons, glia, signalling, neurotransmitters, synapsycommunication, and hormones.  5. Examine the specific functions, divisions, and dysfunctions of the free temporal lobe, parietal lobes, and occipital lobes.					em, including atter and white use to injury, ptic			
Course Outlin		MRS,FMRI,OpticalTomograph Unit – 2  Sturcuture and Electrical a Restingpotential, graded poter Neurotransmitter,structure,type Unit-3  The Frontal and Temporal Functions,SymptomsofLesions,	gin ar , La , La  ll  phalog namic ny),Co  ctivit ntial a sandf	ad Developmenteralization, record graphy, Brain Brain proparing the propagation of the pr	nent of the of Neuroplast ing, electroence astimulation, in Imaging technical imagin	Structure in the structure of the structure in the struct	oline, An The lographi ic Imag (I prosande  cture, E mpulse, Theory oralLobe	natomy of Brain Brain Imagin crecording, even ging Technique PET, MR cons.  lectrical activit Communication of Frontal Lobe-
		The Frontal and Temporal Functions, Symptoms of Lesions,	Diso	dersaffectin	gfrontallobe,	Гетр	oralLob	e-
		The Frontal and Temporal Functions, Symptoms of Lesions, Anatomy, Theory, Symptoms of I	Dison Desion	1	dersaffectin s,Disorders	dersaffectingfrontallobe, s,DisordersofAuditory,sp	dersaffectingfrontallobe,Temp s,DisordersofAuditory,speech	s: Frontal Lobes- Anatomy, Theory dersaffectingfrontallobe, TemporalLobe s, Disordersof Auditory, speechandmusicalLobe-

	A natomy, Theory, Symptoms of Lesions, Disorders of visual and cortical pathways, Parietal Lobes-Anatomy, Theory, Symptoms of Lesions, Disorders of spatial cognition.									
	Unit 5 NeuropsychologicalAssesment:NeuropsychologicalAssessment-									
	meaning,goals,factorsaffecting the choice of assessment, The neuropsychological batteries- Wechsler Adult Intelligencescales, Halstead Reitan Battery, Luria -									
	NebraaskaNeuroPsychological Battery, Memory - theWechsler'sMemoryScale,PGIBatteryofBraindysfunction.									
Reference Books	<ol> <li>Beaumont, J.G. (1983). Introductiontoneuropsychology. Oxford, England: Blackwell Scientific Publications</li> <li>Kolb, "Fundamental of Human Neuropsychology", 7th Edition, Worth Publishers, New York, 2015.</li> <li>Martin, G.N. (2006). Humanneuropsychology. London, England: Prentice Hall</li> <li>Zillmer, E.A., &amp; Spiers, M.V. (2001). Principles of neuropsychology. Belmont, CA: Wadsworth/Thomson Learning.</li> </ol>									
Website and e-Learning Source	1. <a href="https://my.clevelandclinic.org/health/body/24501-frontal-lobe">https://my.clevelandclinic.org/health/body/24501-frontal-lobe</a> 2. <a href="https://byjus.com/question-answer/name-the-four-lobes-of-the-cerebral-cortex-">https://byjus.com/question-answer/name-the-four-lobes-of-the-cerebral-cortex-</a>									
	what-functions-do-they-perform/  3. <a href="https://www.simplypsychology.org/glial-cells.html">https://www.simplypsychology.org/glial-cells.html</a>									

Title of	the C	ourse	Psychometry								
Paper N	umbe	er	Core 9	Core 9							
Catego	Co	Year	I	Credits	4	4 Course					
ry	re	Semester	2			Code					
Instruct	iona	Lecture	Tutoria	ı al	Lab pra	ctice	Total				
l Hours week	per	4					4				
Objectiv	es/es	2. Tole tyte 3. Too 4. Too	knowthed ests. examinet anderstan	outlineaboutth heconceptofit adtheprocesso	neconstruction temanalysis. ofteststandardi	sticsoftestconstruction of intelligence, abi					
Course				~		ication of tests,					
Outline		Representation methods.Com  Unit 2  Construction Intelligence Content of its items, theitemtype, analityInventori Itemcontent.	n of Int tests:Analems, mult Otheritem	heitems, Testin telligence, ab logies, odd-ma iplechoice iten matching types, arranger lemsinconstruct	ngtheitems,Rev	risingthetest, Publish resoanlity Tests: ces. Tests of ability s of multiple choice items, atesttrial, guessing, Cylnventories, Writin writing, Eliminati	scaling ningthetest.  Item writing for y and attainment: e items, True-false choosing ConstructingPerso gitemsforpersonal				
		correlations of and items after items after items. Unit 4 Test Standar affecting reinformation, Interpretation Standardizing	ofitems an analysis, em analys  ardization liabilityar  Factors of relial g the	Itemdifficulty is,Rewritingite  a: An overvind validity of affecting repolity coefficients	ore, choice of y, Itemdiscrimin ems, Failuretofo ew of the direction of th	fferent types of r y of test scores tes, Special issue ew of thedifferent a representati	eliability, Factors, Using reliability, types of validity,				

#### Unit 5

Norms and Standard Scores: Norms -Meaning and purpose of norms, Raw score transformation.Percentileandpercentileranks,standardizedscores,Normalizingstandardscores,Tscores,stanines, sten scores and C scale, Selecting a norm group--age and grade norms,

Local and subgroupnorms,Criterionreferencedtestsandnormreferencedtests,Ethicalissues.

#### **REFERENCE BOOKS:**

- Anastasi, A., & Urbina, S. (2017). Psychological testing. (7thed). Chennai, India: Pearson India Education Service sPvt. Ltd.
- Gregory, R.J. (2017). Psychological testing. (7thed.). Chennai, India: Pearson India Education Services Pvt. Ltd.
- Husain, A. (2012). Psychological testing. Noida, India: Dorling Kindersley (India) Pvt. Ltd.
- Kline, P. (2015). Ahandbook of test construction: Introduction to psychometric design. New York, NY: Methuen.

#### WebResources:

**EssentialsofPsychologicalTesting** 

https://www.apa.org/topics/testing-assessment-measurement/understanding

Title of th	e Course	Psychological Assessment – II (Psychodiagnostics)								
Paper Nu	mber	Core 10								
Categor	Elective	Year I Credits			3		urse	70724		
y		Semester	II			Coo	de			
Instructio	nal Hours	Lecture	Tut	 torial	Lab Pra	actice	Total			
per week			-		6		6			
Prerequis	ite									
Objective  Course O		<ol> <li>Torecognizethenatureandimportanceofpsychologicaltests.</li> <li>Tounderstandthepsychometricpropertiesofthetools.</li> <li>Toequipthestudentswiththeskillsnecessarytoadministerthepsychologicaltests.</li> <li>Toldentifyandapplytheirknowledgetointerpretthescoresontheassessment.</li> <li>Tocreatereportsanddiscusstheresults.</li> </ol>								
Course O	uume	<ol> <li>Assessment of children and adolescent</li> <li>Psychiatric rating scale</li> <li>Diagnostic assessment test</li> <li>Aptitude test</li> <li>Wellbeing assessment</li> </ol>								
Guidelines	3	6. Cognitive  A minimum area may be mandatory p	of TV	VO assessm	ents or exp					
Reference	Books	<ol> <li>Groth-Marnat, Gary. (2003). (4<sup>th</sup>ed.). Handbook of Psychologica Assessment. John Wiley &amp; Sons.</li> <li>Dillon, Ronna, F. (1997). Handbook on Testing. Greenwood.</li> <li>Geisinger, Kurt, F. (2010). APA Handbook of Testing and Assessment in Psychology.</li> </ol>								
Website a		Assessment in Psychology.  1. https://www.psytoolkit.org/ 2. https://latrobe.libguides.com/education/tests 3. https://www.parinc.com/ 4. https://www.wpspublish.com/								

Title of the	Course	Psychopathology I								
Paper Num	ber	DSE 1								
Category	DSE	Year	I	Credits	4		Course 70725			
		Semester	II			Cod	ie			
Instructiona	al Hours	Lecture	Tut	orial	Lab P	ractice	Total			
per week		4	-		-		4			
Prerequisite	2									
Objectives		The main ob	jectiv	es of this co	urse are	to:				
Course Out	line	<ol> <li>To understand the maladaptive behavior in humans</li> <li>To explain the causes and risk factors of anxiety disorders</li> <li>To understand the types of mood disorders</li> <li>To explain the Psychotic disorder</li> <li>To understand the Personality disorder</li> <li>Unit         <ul> <li>Psychopathology:ConceptandCurrentParadigmsinPsychopathology,Norm alityandAbnormality, Classification of mental disorders -DSM IV R and ICD - 10, Salient features and limitations. Understanding Human Brain - Structure and functions of Brain, Changes in Brain andits impact.</li> </ul> </li> </ol>								
		Examination of the Person with Mental Illness – Importance of Interview, Skills inInterviewing,CasehistorytakingandMentalStatusExamination.								
		UNIT II – A	NXII	ETY -DISC	RDERS	5				
		ObsessiveCor Epidemiology	,Etiol	ogy,ClinicalI	Diagnosis			itsOutcome.		
		UNIT III –	MOO	D DISORI	DERS					
		Unipolar,Bipo Epidemiology			Diagnosis	,Manager	nentandi	itsOutcome.		
		UNIT			IV			_		
		_		_			•	reniaformdisord nditsOutcome.		
		_		•			-	ohrenia – Kurt Positive and		

	negative symptoms. Differential diagnosis and Schizophrenia subtypes: paranoid schizophrenia disorganized, or hebephrenic schizophrenia, catatonic schizophrenia, childhood schizophrenia. Schizoaffective disorder. Schizophreniform disorder. Delusional Disorder. Psychotic Disorders – brief, shared, substance induced. – Course and outcome of Schizophrenia. Decision-tree for differential diagnosis. Etiology and Management
	UNIT V –
	<b>SubstanceuseDisorder</b> :Conceptofuse,Misuse,AbuseandAddiction,Alcoho l,Caffeine,Nicotine, Opiod, Cannabis, Inhalants related mental disorders,
	Epidemiology, Etiology,
	ClinicalDiagnosis,Course,Managementanditsoutcomes
Reference Books	<ol> <li>Barlow.D.H(2000),AbnormalPsychology,Toronto,ThompsonPubli cation.</li> <li>Carson.R.C(2004),AbnormalPsychologyandModernLife,NewDelh i,PearsonEducation.</li> <li>GeraldC.davison(1982),AbnormalPsychology,NewYork.Johnwille y&amp;sons.</li> <li>Sarason.G(2005),AbnormalPsychology:Theproblemofmaladaptiv ebehavior,NewJersey,PearsonEducation.</li> <li>WorldHealthOrganization(2008),ICD-10:InternationalClassificationofMentalDisorder,NewYork.</li> <li>WHO (1993) The ICD 10 classification of mental and behavioural disorder. Diagnostic criteria for research Geneva WHO.</li> <li>Barlow H. David and Durnad V. Mark (1999) – Abnormal Psychology; India, Brooks/Cole Publishing Company.</li> <li>Carson C. Robert, Butcher N. James, Mineka, Susan (1998) – Abnormal Psychology and Modern life; Newyork, Longman.</li> </ol>
Website and	1. https://widener.libguides.com/clinicalpsych/web-resources
e-Learning Source	<ol> <li>https://www.psychologicalscience.org/</li> <li>https://www.psychologytoday.com/intl/essentials</li> <li>https://www.apa.org/pubs/journals/xap/</li> </ol>
	5. https://www.helpguide.org/home-pages/personality-disorders.htm

Title o		Psychotherapies	Ι							
Cours										
Paper	Number	DSE 2								
Cate	DSE	Year	Ι	Credits	4	<b>Course Code</b>	70726			
gory		Semester	2							
	 ctional	Lecture	Tuto	 rial	Lab F	Practice	Total			
Hours	Per Week	4					4			
Obje ctive		impart knowledge apitheorieses	on the	developme	nt of the	rapeutic models p	osychological			
S		niliarize the stu aviourally impaire		with thera	peutic	procedures of	helping the			
Unit		nandDefinitionofps		erapy:Goalso	fpsychotl	herapy.Professionali	ssues-			
I	training,ethi	calissues,personalch andcurrentstatus.								
Unit	Psychothera	apy and Related t	echniq	ies: Psychoth	erapy ar	nd counseling, Psyc	chotherapy and			
II	responsibilit	work, Psychotherapy y,Psychotherapeutic analysisandsynthesis	devices	•			-			
Unit	Psychoanal	yticaltherapies:Brie	fdynan	nictherapies,In	dications	andevaluation.NeoF	Freudianapproa			
III	ch,Humanist	ticapproaches-Roger	rianand(	Gestalttherapy						
Unit	Cognitive	&Behavioral Th	erapy:	Cognitive	Behavio	our Modification,	Fundamental			
IV		nitiveRestructuring, rapy(Ellis),Thought								
Unit V	CT,Thesixo DialecticBe	eandCommitmentT coretherapeuticproce haviouralTherapy: ,Treatmentstages,DI	essofAC Introduc	T,TheACTtrit ction,Dialectic	flex alPhiloso	ophy,Client,Therapis	•			

#### **References:**

- 1. Aveline.M(1995),Eds,Researchforpsychotherapypractice,NewYork,JohnWiley&Sons.
- 2. Bellack, A.S, et al (1983), International handbook of behavioral modification and the rapy, New York Plenum Press.
- 3. Bergin, A.E (1994), Handbook of psychotherapy & behavioural change, New York, John Wiley & Sons.
- 4. Lane.D&Miller.A(1992), Child&Adolescenttherapy. Ahandbook, Maidenhead, Open University Press.
- $5. \quad Norcross. J. C (1980), Handbook of psychotherapy integration, New York, Oxford University Press.\\$
- 6. SrinivasaMurthyetal(1992),Eds.CommunityMentalHealthproceedingsoftheIndo-USsymposium.Bangalore:NIMHANS

<b>Title of the Course</b>	Behaviour I	Behaviour Modification.							
Paper Number	SEC 2	SEC 2							
Category Core	Year	I Credits		2	Cou	rse	70727		
	Semester				Cod	e			
Instructional Hou	rs Lecture	Tuto	 orial	Lab Prac	ctice	Total			
per week	2					2			
Pre-requisite						<u> </u>			
Objectives									
	icati 2. Toes 3. Todo ng. 4. Toes	3. Todevelopanunderstandingoftheprocessfollowedinshapingandchaini ng.							
<b>Course Outline</b>	UNIT I:	<u>itiroguiro</u>	ini carares or	D T allantsa	ррпсин				
	havior.Behavimodification. functional betarget behavimodification. functional betarget behavimodification. functional betarget behavimodification.  BasicPrincip onedanduncod Definition, Spinition, Spinition, Poland PulandGeneralization.  UNIT III: shaping behaviors.Prong and transples responsechair resentation. Betavors.	BasicPrinciples:Definition,PositiveandNegative,Escapeandavoidance,conditi onedandunconditionedreinforcers,Schedulesofreinforcement,Extinction-Definition,Spontaneousrecovery,factorsinfluencingextinction,Punishment-Definition,PositiveandNegativePunishment, Differentiating Reinforcement and Punishment, Stimulus Control: Discrimination andGeneralization,RespondentConditioning.  UNIT III: Proceduretoestablishnewbehaviour: How to use shaping, shaping of problem behaviors.Promptingandfadingtechniques.TypesofpromptsHowtouseprompting and transfer ofstimuluscontrol(for example in autism). Chaining.							
		Components: Modeling, instructions, rehearsal, feedback.  UNIT 1V: Procedure to increase desirable behaviour and decrease							
	undesirable differential re low rates of controlstrateg UNIT V: Other beha consideration economy,	behavio einforce respond gies.Usin aviour s, impl advant	our: Difference ment of oth ding Antece agpunishment change plementing ages an	entialreinford ner behavior dent contro at.Timeout,ro procedure: atoken eco d disado	Toke nomy, vantage	of alter ferentials edures. U ecost. en ecor applica	rnative behavior, reinforcement of Jsing antecedent nomy, practical tions of token		

	ication, Introduction to thirdwave therapies, metacognitive therapy, implosive therapy flooding, aversive counter conditioning, use of electric shock, coverts ensitization.
Reference Books	<ul> <li>Kanfer, F.H., &amp;Saslow, G. (1965). Behavioral analysis: An alternative to diagnostic classification. Archives of GeneralPsychiatry,12(6),529-538.</li> <li>Masters,J.C.,Burish,T.G.,Hollon,S.D.,&amp;Rimm,D.C.(1987).Behaviourthera py:Techniquesandempiricalfindings.(3rded.).NewYork,NY:HarcourtBrace JovanovichCollegePublishers.</li> <li>Miltenberger,R.G.(2012).Behaviourmodification:Principlesandprocedures .(5thed.).Boston,MA:WadsworthCengageLearning.</li> <li>Simos,G.(2002).Cognitivebehaviortherapy:Aguideforthepracticingclinicia n(Vol1)London,England:Brunner-Routledge.</li> </ul>
Website and	1. https://www.ncbi.nlm.nih.gov/books/NBK459285/
e-Learning Source	<ol> <li>https://journals.sagepub.com/home/bmo</li> <li>https://scienceofbehaviorchange.org/</li> <li>https://www.betterhelp.com/advice/behavior/what-is-behavior-modification-psychology-definition-techniques-applications/</li> </ol>

Title of the Course	Community	y Ment	al Health					
Paper Number	NME	·						
Category Core	Year	1 Credits		2	Cou	rse 70728		
	Semester	2			Cod	e		
Instructional Hours	Lecture	Tuto	 orial	Lab Prac	tice	Total		
per week	2					2		
Pre-requisite		II.		1		1		
1. To develop a critical understanding of theory and pra Mental Health (CMH)  2. To equip students with a holistic view of mental diso focus on community- related mental health disorders  3. To aid students to explore the Indian and International					disorde s ational p	ers, with a special olicies on mental		
Course Outline	health and enable them to devise an awareness and intervention plan  UNIT I:  What is a community? Introduction to mental health issues in the community. Assessing and addressing community needs holistically.							
	UNIT II: Issues and interventions relevant to Building community resilience and addressing stigma. Introduction to non-traditional, innovative community interventions.  UNIT III: Introduction to implementation science frameworks, tools and resources, implementing Community interventions. Evaluating community interventions.  UNIT 1V: Considering the role of culture. Working with stakeholders.							
	UNIT V: Applying implementation tools and resources to plan a community mental health intervention.							
Reference Books	Sushrut. (20) 2. Zangend Diversity an 3. Gopalkr Diversity a DOI:10.1177 4. Thornicro Oxford Text Inc.: New Yo 5. Woltman, mental health 6. Sullivan,	Nitin., Chavan, BS., Arun, Priti., Sidana, Ajeet., Jadhav, 012). Community mental health in India. Jaypee. neh, Masood., & Al-Krenawi, Alean. (2019). Culture, and Mental Health – Enhancing Clinical Practice. Springer. crishnan, Narayan., Babacan, Hurriyet. (2015). Cultural and Mental Health. <i>Australian Psychiatry</i> , 23(6), 6-8. 7/1039856215609769. oft, G., Szmukler, G., Mueser, K. T., & Drake, R. E. (2011). atbook of Community Mental Health. Oxford University Press York. n., E., & Whitley, R. (2010) Shared decision making in public th. Psychiatric Rehabilitation Journal, 34(1), 29-36. W.P. & Floyd (2012). Spirit lifting: The role of hope in case tt practice. Families in Society: Journal of Contemporary Social						

	Services, 94(1), 38-44.
Website and	1. https://www.ncbi.nlm.nih.gov/books/NBK459285/
e-Learning Source	2. https://journals.sagepub.com/home/bmo
	3. https://www.betterhelp.com/advice/behavior/what-is-behavior-
	modification-psychology-definition-techniques-applications/
	4. https://csbc.org.in/
	5. https://choicespsychotherapy.net/services/behavioral-modification/
	6. https://www.ucl.ac.uk/behaviour-change/resources/online-tools-
	behaviour-change

# Year II

## Semester 3

Title of the	Course	Counselling Skills and Techniques								
Paper Nun	ıber	Core 11								
Category	Core	Year	II	Credits	4	Cou	rse	70731		
		Semester	3			Cod	e			
Instruction	al Hours	Lecture	Tuto	orial	Lab Pract	ice	Total			
per week		4					4			
Pre-requis	ite		I							
Objectives		• Town donests								
				_	portanceofco		-			
			_		roachesofcou nselingandGui		-			
		_			atherapeuticse		·			
				-	acticeofcouns	_	ndiffere	ntsettings		
		1 ounarysec	maumac	rstandinepre	acticcorcouns	cimgn	namero	misettings.		
Course Ou	tline	Unit 1 -								
					11' 5 6' '	. •	~ 1 T	r		
		<b>Introduction to Counselling:</b> Counselling: Definition -Goals; Historical development; Types-Directive -Non-Directive Counselling, Individual-								
		Group -Community								
		Counselling; Principles & Ethical Standards of Practice; Worth & Dignity of an I								
		ndividual:Sociolo								
		•	cations;	ations;Characteristicsofclients;RelevanceofCounsellingtoSocia						
		WorkPractice. Unit II:								
		TheoreticalFoundationsofCounselling:Psychodynamic;Humanistic;Existential;T								
		ransactional-Gestal								
		Eclectic						Approaches:		
		Overview, KeyCon	cepts,Co	ontemporary	contributors,	Thera	peuticAp	oplications.		
		Unit III: Counsellor as a professional: Personal Qualities and Attributes of a Counsellor: Values, Beliefs, Attitude& Awareness; Personal Effectiveness: Self-Esteem& Congruence; Wellness& Self-Carefor Professional Counsellors: Vicarious Trauma, Compassion Fatigue, Handling Stress, Burnoutsand Self-Renewal  Recordingin Counselling-Types-Usesand Skillsrequired.								
		UNIT 1V:								
		ProcessandAppr fCounsellingRelat counsellors- Initia &responding.Used Use of Indigenous MovementTherapid	tionship ting, att ofBondi s Thera	; Skills & To ending ng&Spiritua peutic Appa	echniques required alityforhealing roaches in C	uired g. ounse	for effections.	ctive  Meditation, Yoga,		

1	sychology,SolutionFocused&BriefTherapiesinCounselling.						
	, and a second control of the second control						
	UNIT V:						
	Counselling Practice Setting: Pre-Marital, Marital & Family Counselling,						
	Counselling atWorkplace, Counseling in Educational Settings – Career						
	Counselling, Counselling in						
	DisasterSituations&Grief,CounsellingSexualMinorities,FertilityManagementCounselling,AdoptionCounselling, Counselling for Addiction Concerns; Counselling for Suicide Prevention;GerontologicalCounselling,CounsellinginHealthSettings.						
	suitide i ie veneron, eer ontorogreure ouriserning, eo ariserning in realtrise ettings.						
Reference Books	CoreyGerald,2004,TheoryandPracticeofGroupCounselling,ThomsonBrooks/Cole						
	<ul> <li>Cormier,S.&amp;Cormier,B.1998,InterviewingStrategiesforHelpers(4thed.).PacificGr ove:Brooks/Cole.</li> </ul>						
	<ul> <li>Egan, Gerard, 2006, The Skilled Helper: A Problem Management and Opportunity Approach to Helping, Boston, Wadsworth Publishers.</li> </ul>						
	<ul> <li>GladdingSamuel&amp;BatraPromila,2018,Counselling:AComprehensiveProfession.I ndia,PearsonPublications.</li> </ul>						
	Rao, Narayana, 2002, Counselling and Guidance, New Delhi, Tata McGra						
	wHill.Aggarwal&Malhotra,2021,GuidanceandCounselling,India,NDP						
	ublishers.						
Website and	1. https://www.ncbi.nlm.nih.gov/books/NBK304189/						
e-Learning Source	2. https://www.counseling.org/aca-community/learn-about-						
g ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~	counseling/what-is-counseling						
	3. https://positivepsychology.com/counseling-process/						
	4. https://www.slideshare.net/praveensureshpai/counseling-process						
	T. https://www.shdeshare.neg-process						

Title of the	Course	Research M	Research Methods and Applied Statistics						
Paper Num	ber	Core 12	Core 12						
Category Core		Year	II	Credits	4	Course		70732	
		Semester	3			Cod	e		
Instruction	al Hours	Lecture	Tuto	orial	Lab Practice		Total		
per week		4					4		
Pre-requisi	te		•				•		
Objectives		Toundersta	andthefu	ındamentals <i>ı</i>	ofResearchpr	OCASS			
					bout Researc		ane and	I Sampling	
		^		fordatacolle		ii uesi	gns and	i Sampinig,	
						earcha	nditsdi	fferenceswith	
		quantitativ		_	idantati veres	carenc	mandan	iter enees with	
		1			variablesmap	pingai	nditsim	portance.	
				tytodostatisti	_	r <i>8</i>			
Course Ou	tline	Unit 1 -		•	<u> </u>				
		Researchmeaning method,Social wor execution andrepor research problem.F  Unit II: Research design: and nature.Sampling,m terviewschedule,in Unit III: Qualitat grounded theory, naturalistic research,phenomer collectionofdata,in Relationship andquantitativerese UNIT 1V: Variables: mean validity.Data andprocessingofda assification,tabulat ,interpretationofdat Descriptive Statis Measures Correlation; Testing correlation, limitations; Statistic ftwares-Researchfor	meaning, terviews ive research. Suring, ty ta, editing ion, frequate. Stics: Manager Signification of the search o	g and types, types,errorsa guide,observ earch: meani aphy, partic assestudy,his interview, arvey,meanin pes and le ag,coding,cod uencydistrib feasures of ofdispersio ificance:Chi- of cationinSocia	hypothesis, hypothesis, ndprinciples. ationscheduling, definition cipant and observation, toricalmethor focus groupetween agtypesandste evels of m debookprepar ution, diagrar Central tende n, Standardde esquare test, stat alWorkResea	nature Resea e,stane n, type non dandae p in eps.  neasur ration, nmatic ency viatio t-test istics	e and ty rehtool dardized es, proc particip etionres terview ement. codeshe candgra - Mean n;Meas , Corre	ypes, assumptions its s,questionnaire,in dtools. ess, and methods, oant observation, field earch.Methodsof and artifacts. qualitative  Reliability and Analysis eetpreparation.Cl phicpresentations a, Median, Mode; uresofassociation-elation and Rank and its	

Reference Books	<ul> <li>Cargan, Leonard. 2008. Doing social research. Jaipur. Rawatpublications.</li> <li>Debashis Chakraborty, 2009, research methodology, Saurabnpublishinghouse. New Delhi.</li> <li>Gupta, SP. 2009. Statistical methods. New Delhi. Sultan Chandandsons.</li> <li>Hatt, and Goode. 1981. Methods in social research. Auckland. Mcgraw Hillbook company.</li> <li>Kothari, C.R. 2004. Research methodology methods and techniques. New Delhi. New age international private limited.</li> <li>Wilkinson. 1984. Methodology and techniques of social research. Bombay. Himalaya.</li> </ul>					
Website and	WhatIsaResearchDesign Types,Guide&Examples(scribbr.com)					
c Ecarining Source	OualitativeResearch:Definition,Types,MethodsandExamples(questionpro.com)Descriptive					
	Statistics Definitions,Types,Examples(scribbr.com)					

## TRAINING AND DEVELOPMENT

Paper Number		Core 13								
Category Core	Core	Year	II	Credits	4	Co	urse	70733		
		Semester	3			Co	de			
Instruction	nal Hours	Lecture	Tut	orial	Lab Pr	actice	Total			
per week		4					4			
Pre-requis	ite									
Objectives		1. Learn the	nature	and meanir	ng of train	ing and	d develo	pment.		
					_	_		rning styles, and		
		factors influe		_				<b>.</b>		
		3. Acquire a	n unde	rstanding of	f job techi	nical tra	aining, a	and training		
		methods.		C	3		O,	C		
		4. Be able to	design	n and condu	ct training	g progr	ammes.			
		Understand a	_							
Course Ou	tline	UNIT-I NA						G AND		
		DEVELOP	MENT	1						
		Training:Definition,Development:definition - Nature & Scope; Reasons for								
		Training; Skills and Qualities of a trainer, Learning Process in Training								
		General Features of adult learners; basic learning styles of participants								
		factorsinfluencingthelearningprocess.								
		UNIT-II  Developing Training Program: Need Assessment: Reasons, methods of								
								method, Writing		
		objectives: SN				_	_	_		
		Steps in desig								
		designing, guidelines for preparation of a training module								
		UNIT-III TRAINING METHODS								
		On-the-job and off-the-job technical training - Principles of learning								
		and the choice of methods. Lecture method, the case method, syndicate								
		method, Group discussion, Brainstorming, Simulation, business game								
		role play, programmed learning, in basket exercise. Experientia								
		learning techniques, audio visual aids -								
		UNIT-IV: CONDUCTING TRAINING PROGRAMMES								
		Conducting	trainin	ig program	s, Explai	ning t	he four	training styles,		
		Gauging gro	oup dy	namics, Tr	aining lik	ke a pi	ofession	nal: presentation		
		skills, participation materials, asking and answering questions, smooth								
		transitions, wrap up and effective training sessions								
		UNIT-V EV								
		-	-				-	guidelines for		
		_	he fou	r levels, E	valuation	metho	ds, RO	I – process and		
		benefits.								

<b>Recommended Texts</b>	1. Ross, Stanley C., (2002). Training and Development in						
	Organizations: An Essential Guide for Trainers. Taylor & Francis.						
	2. Janakiram B. (2007). Training and Development. Pearson.						
	3. Venkatesh, Bharti. (2012). Training and Development. Indra						
	Publishing House.						
	4. Uppal, Nishant. (2023). Training and Development. Pearson India.						
	5. Sahu, R.K. Training For Development: All You Need to Know.						
	Excel Books-New Delhi.						
	6. Prabhjot, Kaur. (2019). Training and Development. New Century						
	Publications.						
Reference Books	Agochiya, D. (2002). Everytrainer's handbook. New Delhi, India: Sage Publications						
	<ul> <li>Biech, E. (2005). Training for dummies. Hoboken, NJ: Wiley Publishing Inc.</li> <li>Blanchard, N.P., &amp; Thacker, J.W. (2009). Effective training: systems, strategies and practices. New Delhi, India: Pearson Education.</li> <li>Hardingham, A. (1998). Training essentials-psychology for trainers. London, England: Chartered Institute of Personnel &amp; Development.</li> <li>Joyce P., &amp; Sills, C. (2010). Skills in Gestal to counselling &amp; psychotherapy, (2nded .). New Delhi, India: Sage Publications.</li> <li>Lynton, R.P., &amp; Pareek, U. (2013). Training for Development. (3rded.) New Delhi, India: Sage Publications.</li> <li>Singh, P.N. (1996). Training management development. (4thed.). Mumbai, India: Suchandra Publications.</li> </ul>						
Website and	1. https://trainingindustry.com/						
e-Learning Source	2. https://trainingmag.com/						
	3. https://www.zoho.com/people/training-and-development.html						
	4. https://www.g2.com/categories/training-development						
	5. https://www.coursera.org/learn/people-management						
	6.https://www.coursera.org/courses?query=training%20and%20develo						
	pment						
	7. https://www.coursera.org/learn/human-resources-analytics						

Title of the Course	Psychopatholog	gy II								
Paper Number	DSE 3	<u> </u>								
Category DSE	Year	II	Credits	4	Cour	rse	70734			
	Semester	3			Code	•				
Instructional Hours	Lecture	Tut	 torial	Lab F	Practice	Total				
per week	5		.01141		140000	5				
Pre-requisite										
Objectives	gement of Tooutline dundersta Tooutline nderstand Tooutline mdisorde d.	gementofthesame.  TooutlinethefeaturesoftheDelirium,DementiaandAmnesticdisordersan dunderstandmanagementifthesame.  Tooutlinethevariousdisordersrelatedtoeatingandsleepingandu nderstandthemanagementofthesame.  Tooutlinethefeaturesofvarioussexualdisordersandsomatofor mdisordersandunderstandthevariousmanagementpracticesuse								
	ssistic, Avoidantar Management and UNIT II Delirium, Dementype, Vascular, Substantogy, Diagnosis, Mature III Eating and Sleet Nervosa and Bin	ntia and ceinduction anagem	d Amnestic ed,DuetoGe entanditsOut	Disorder neralmed tcome.	rs: Deliriu	tion,Epi rexia N	entia, Alzheimer demiology,Etiol fervosa, Bulimia			
	Nervosa and BingeEating Disorders, Sleep Disorders, Insomnia, Hypersomnia, Breathing related Disorder, NightmareandSleepwalkingdisorders,Epidemiology,Etiology,Diagnosis,Manage mentanditsOutcome.  UNIT IV									
	Sexual Disorders Sexual desireands and Disorder, Epidemi Somatoform Dis Hypochondrias Epidemiology, Eti UNIT V Childhood Disorder evelopmental Disorder - Epide	arousal, lology,I sorders lology,I dersand orders,A	Male erectile S Etiology,Diag — Somatis Diagnosis,Ma ADisorderso ADHD,Learn	e Dysfundexual gnosis, Mation I Distantion I Distantion I The Elder ingand Material Elder I Distantion I Distantia I	anagement Disorder, Sorders IntanditsOu Prly:Menta MotorSkills	tanditsC Converse tcome.	gasmic Disorder Pain Putcome. sion, Pain and - ation,PervasiveD rs,Communicati			

	Disord	ers of Aged	: Old agestress,	Anxiety, Depressi	on and Substa	ance abuse in					
	later	life,	Ppsychotic		and	Disorders					
	ofcogn	ition.Sleepar	ndsleepdisorders	samongtheaged-							
	Epiden	Epidemiology, Etiology, Diagnosis, Management and its Outcome.									
Reference Books		HigherEd. Carson,etal ucation. Comer(200 s. Hoekseman Co. JohnD.etal Niraj,&Ah Sarason.B(	I(2004),Abnormal 02),Fundamentalso (2005),AbnormalI (1999),Psychopati uja,N.(2010).Asho	Mineka,S.M.(2013).A PsychologyandMode ofAbnormalPsycholo Psychology,NewDell hology,NewYork,Ro orttextbookofpsychia Psychology:Theprobl	ernLife,NewDe ogy,NewYork,V ni,TataMcGraw outledge. try.	lhi,PearsonEd VorthPublisher HillPublishing					
Website and	1.	https://ww	ww.helpguide.o	rg/home-pages/pe	ersonality-dis	sorders.htm					
e-Learning Source	2.	-		c.org/health/disea	•						
	3.	https://me	dlineplus.gov/s	sleepdisorders.htr	nl						
	4.	https://ww	ww.aacap.org/A	ACAP/Families Resource Center	and_Youth/l						
	5.	https://ww	w.ncbi.nlm.nil	n.gov/pmc/article	s/PMC26957	750/					
	6.	https://ww	w.nimh.nih.go	v/health/topics/ea	ating-disorde	ers					
	7.		ric.com/?q=en/o s-resources	content/intellectu	al-and-develo	opmental-					

Title of the	Course	<b>Psychotherapies</b>	II							
Paper Num	ber	DSE 4								
Category	DSE	Year	II	Credits	4	Cour	ese	70735		
		Semester	3			Code				
Instruction	al Hours	Lecture	Tut	orial	Lab P	ractice	Tota	l		
per week		5					5			
Pre-requisi	te				1					
Objectives		<ul> <li>Tounderstandthefundamentaltheoreticalapproachesusedincoupl estherapyandelaboratethetechniquesusedinworkingwithcouples.</li> <li>Tounderstandthetheoreticalframeworksusedinfamilytherapyand elaboratethetechniquesusedinworkingwithfamilies.</li> <li>Tosummarizethevariousapproachesusedingrouptherapyandgainknowled geaboutthenecessaryskillsinvolvedingrouptherapy.</li> <li>Tolearnaboutthepostmoderntherapeuticapproaches.</li> </ul>								
Course Out	tline	UNIT I CouplesTherapy:Definingacouple,Assessingtheprobleminrelationships,Theoreti calFrameworks - Gottman's theory, Techniques used in working with couples, Issues in working withcouples,Treatmentplans,Ethics  UNIT II FamilyTherapy:Definingfamily,TheoreticalFrameworks- Systemicapproach,NarrativeApproach, Techniques used in working with families, Issues in working with families, Skills of								
		afamilytherapist, Tre UNIT III Group Therapy: Hof group therapy, Sethe process, approcounselling, Skills of UNIT IV PostmodernThera rativetherapy, EMD UNIT V Mindfulness: Concomposition of the process	Emegre election paches of a gro pies:So R-Intro	ence of group n of clients to groupthe oup therapist ocialConstucted	o interver for group erapy, D , ethics in etionism,	ntions a a a post therapy, realing with a groupcout SolutionForm, Processan	form of Prepari th issu insellin cusedE dtechni	ing the group for es during group g  BriefTherapy,Nar eques.		
Reference I	Books	&Sons.  Bergin,A.E hnWiley&S Gladding,S Gottman,J. ouplesTher rton&Comp	(1994), Sons. .T.(200 S.,&Go apy(No pany.	Handbookofp 2).Familyther ttman,J.M.(20 rtonSeriesonI	sychother apy:Histo 115).10Pri nterperson	rapy&behav ory,Theory,a inciplesford nalNeurobio	iouralch ndPract oingEffollogy).V			

e-Learning Source	1. <u>https://www</u> .lionsroar.com/what-is-zen-buddhism-and-how-do-you-practice-it/
	2.https://www.jstor.org/publisher/egps

Title of the Course	Positive Psycl	hology	<b>y</b>				
Paper Number	SEC 3						
Category Core	Year	II	Credits	2	Cour	se	70736
	Semester	3			Code	9	
Instructional Hours	Lecture	Tut	orial	Lab P	ractice	Tota	ıl
per week	2					2	
Pre-requisite							
Objectives	<ul> <li>Tounderstandtheimportanceofpositivepsychologybyreviewin gtheconceptsandthroughactivities</li> <li>Toexamineandreviewtheroleofpositiveemotionsonpsychologicalwellbeingandqualityofrelationships</li> <li>Toidentifypersonalgoalsbyreviewingandapplyingtheconceptsealgoals, selfregulationandselfcontrol.</li> </ul>						
Course Outline	psychology, compositive psychology, compositive psychology, compositive psychology. The positive emotion of the positive emoti	Related inical hologons: Bedonical jective completing the series of the	l psychology. Activition of the second and leader and leader and leader and Eudemonter and Eudem	ithhealth gy. West gy. West les: Co nd discu built theo onic; We ng: Emo CloseRe hepower  Measur mentalva Regulati nningforS ing—Valu of life- fancy: ood: In	n psychotern vs Ellection ssion in to  ry; Cultive ell- being tional, social ationship and "Bad".  ing PG - Unlues-Goal ing ing PG - Unlues-Goal ing PG - Unlues-Goal ing ing PG - Unlues-Goal ing PG	Dlogy, Eastern of lif he class rating r r negaralandp andWe  Univers scontri Meaning Goals ontrol; - es of - Ea n - I	developmental aperspectives on e stories from is.  positive emotions; ative vs positive sychologicalwell-llbeing:Meaning- al human motives butetowell-being-g-andSRproblems-Selfmanagement-

Reference Books	<ul> <li>AcaciaC.Parks(2014),PositivePsychologyinHigherEducation,NewY ork,Routledge.</li> <li>Carr.A(2004),PositivePsychologyThescienceofhappinessandhumans trengths,NewYork,Routledge.</li> <li>Synder,G.R.&amp;Lopez,S.J.(2008)."PositivePsychology".SagePublicati on.</li> <li>Steve.Retal(2009),PositivePsychology,NewDelhi,PearsonEducation.</li> <li>Singh.A(2013),Behavioralscience: Achieving behavioral excellence for success, New Delhi, Wiley IndiaPvtltd.</li> <li>Boniwell, I (2006) Positive Psychology in a Nutshell PWBC (Personal Well–Being Centre)</li> <li>Peterson, C &amp; Seligman, M E P (2004) Character strengths and virtues: A handbook and classification New York: OUP</li> <li>Seligman, M E P &amp;Czikszentmihalyi, M (2000) Positive psychology: An Introduction, American Psychologist, 55, 5-14</li> </ul>
Website and	1. <a href="https://greatergood.berkeley.edu/">https://greatergood.berkeley.edu/</a>
e-Learning Source	2. <a href="https://happiness-academy.eu/5-of-our-favorite-webistes-about-">https://happiness-academy.eu/5-of-our-favorite-webistes-about-</a>
	positive-psychology/mindful.org
	3. <a href="https://www.psychologies.co.uk/">https://www.psychologies.co.uk/</a>
	4. <a href="https://www.psychologytoday.com/us">https://www.psychologytoday.com/us</a>
	5. https://www.authentichappiness.sas.upenn.edu/

Title of the Course	Social Marke	ting								
Paper Number	NME	NME								
Category Core	Year	Year II Credits		2	Cour	se	70737			
	Semester	3			Code	2				
Instructional Hours	Lecture	Tut	orial	Lab Prac	tice	Total				
per week	2					2				
Pre-requisite		<u>. I</u>								
Objectives	to address soci in ways that be 3.Create a soci	ies an ial issi enefit ial ma	d proven th ues mainly t society. rketing plan	eory from through atte	the fie emptin	g to ch	ocial marketing ange behaviour			
Course Outline	Traditional venature and rol solving.  UNIT II: Demarketing situs social support satisfaction, so research, targethannels, publication of the superior, subsequence of the superior, subsequence of the superior of the superi	ersus le of s evelop nation: a, asse can of eting, icity esignification titute. Types dema single le soc ng, pin al mar Chann istribu	ing the So Profile of environment positioning, product be of demand demand.  ial product: roduct positive positioning into the conduct position in the conduct positive positive into the conduct positi	cial marke target ado alternative nt; Social marke communicate tangibal: Latent det demand,  Segmentinioning. Social product, in social product, in social product, in social products; Market	ting per	social y in bu  plan — population of the channel of social poduct by understander derivation of the channel of	d what is not. change – the siness problem current social on, Review of arget adopters' ategies: Market els, distribution product: new, ase, intangible filled demand, mand, faltering ation variables, ag of Services-variability and social product nnel conflict: gal processes.			
	sampling, cou continuity pro Participatory adoption proc	iponir ogram Adopt ess, ir	ng, premium mes, specia tion- Comp nternalization	n offering, l events. liance adop on adoption	conte	ests and process ess.	ions _ Product d sweepstakes, identification Strategies for			

	mobilizing influence groups;  Power politics approach – Sources of power, strategies of power, types of power structures, tactics of power.
mponent (is a part	Questionsrelatedtotheabovetopics, from various competitive examinations UPSC/TRB/NET/UGC-CSIR/GATE/TNPSC/others to be solved (Tobediscussed during the Tutorial hour)
Skillsacquiredfromthis course	Knowledge, Problem Solving, Analytical ability, Professional Competency, Professional Communication and Transferrable Skill
Reference Books	1.Gillin, Paul, &Schwatzman, Eric. (2020). Social Marketing to the business customer: Learn to your B2B market, generate major account leads, and build client relationships. Wiley 2.Finklestein, Ron. (2012). 49 Marketing Secrets that work to Grow Sales. Morgan James Publishing. 3.Erl, Thomas. (2010). Social Media Marketing Strategies for Engaging in Facebook, Twitter, and other Social Media. Pearson
Website and e-Learning Source	<ol> <li>6. <a href="https://www.thensmc.com/content/what-social-marketing-1">https://www.thensmc.com/content/what-social-marketing-1</a></li> <li>7. </li></ol>

Title of the	Course	Internship I						
Paper Num	ber	Core 14						
Category	Core	Year	II	Credits	4	Cour	se	70738
		Semester	3			Code		
Instruction	al Hours	Lecture	Tute	orial	Lab Prac	tice	Total	
per week					4		4	
Pre-requisi	te				1		ı	
Objectives		2. Togair ntation 3. Todev 4. Todev	nprofe nskills elopsk eloppe	tillsindocume ersonalandpre	entionskillsa entation ofessionalse	andpro lf	gram/Pr	ocessinimpleme
Course Out	tline	An important part of one's preparation as a counsellor includes actual counselling sessions performed under the supervision of a faculty member or experienced counsellor. In the Field Work, a student will see individual clients in the counselling skills practice sessions as well as in appropriate settings likes schools, colleges, hospitals, NGO's rehabilitation centres, counselling centres, industries and other mental health related settings. The student is expected to complete 15 days of supervised counselling experience in an appropriate professional setting twice (in the third semester). Their field work will be supervised by the regular assessment of counselling progression and case study presentation. Evaluation is based on student skills and competence of counselling skills assessed through the record work and viva voce. The internal assessment will carry 75 marks while the external viva voce will carry 25 marks. The						
Recommen	ded Texts	<ol> <li>Falvey, J. E. (2002). Managing Clinical Supervision: Energy Practice and Legal Risk Management. Pacific California: Brooks/Cole.</li> <li>Stoltenberg, C. D., Delworth, U., &amp; McNeill, B. (1998) Supervision: An Integrated Developmental Mode Supervision counsellors and Therapists. 3rd Edition Francisco: Wiley and Sons.</li> <li>Campbell, J. M. (2006). Essentials of Clinical Superv New York: John Wiley and Sons. Inc.</li> <li>Fleming, I., &amp; Steen, L. (ed.). (2012). Supervision and C Psychology: Theory, Practice and Perspective, 2nd ed. London: Routledge.</li> </ol>						Pacific Grove.  3. (1998). IDM  1 Model for Edition. San  al Supervision.  on and Clinical

https://www.bacp.co.uk/membership/supervision/ https://onlinelibrary.wiley.com/journal/15566978
https://onlinelibrary.wiley.com/journal/15566978
https://trace.tennessee.edu/tsc/
https://www.counsellingsupervisors.co.uk/blog
https://nationalcounsellingsociety.org/blog/posts/the-
importance-of-supervision

## **IV Semester**

Title of the Course Paper Number		Internship II							
		Core 15							
Category	Core	Year	II	II Credits		Cou	rse	70741	
		Semester	Semester 4			Code	e		
Instruction	nal Hours	Lecture	Tutorial		Lab Practice		Total		
per week					18		18	18	
Pre-requisite							·I		
Objectives		1. Practicetheprimarymethodsofpsychologyindifferentsettings.     2. Understandtheapplicabilityofthemethodsandtechniquesofpsy chologyinthefield. 3. EnhancetheirskillsofPsychologypractice     4. Develop a network with working professionals in the field.  5. Discoverthenuancesinvolvedinthepracticeofpsychology							
Course Outline		An important part of one's preparation as a counsellor includes actual counselling sessions performed under the supervision of a faculty member or experienced counsellor. In the Field Work, a student will see individual clients in the counselling skills practice sessions as well as in appropriate settings likes schools, colleges, hospitals, rehabilitation centre, counselling centre, industries and other mental health related settings. The student is expected to comp,lete 15 days of supervised counselling experience in an appropriate professional setting twice (in the third and fourth semester). Their field work will be supervised by the regular assessment of counselling progression and case study presentation. Evaluation is based on student skills and competence of counselling skills assessed through the record work and viva voce. The internal assessment will carry 75 marks while the external viva voce will carry 25 marks. The							
Recommen	nded Texts	1.Falvey, J. E. (2002). Managing Clinical Supervision: Ethical Practice and Legal Risk Management. Pacific Grove. California: Brooks/Cole.							
		2.Stoltenberg, C. D., Delworth, U., & McNeill, B. (1998). IDM Supervision: An Integrated Developmental Model for Supervision counsellors and Therapists. 3 <sup>rd</sup> Edition. San Francisco: Wiley and Sons.							
		3.Campbell, J. M. (2006). Essentials of Clinical Supervision. New York: John Wiley and Sons. Inc.							
		4.Fleming, I., & Steen, L. (ed.). (2012). Supervision and Clinical Psychology: Theory, Practice and Perspective, 2 <sup>nd</sup> edition. London:							

	Routledge.				
Websites and E-learning	1. <u>https://mindfulliving.com.au/supervision/</u>				
resources	2.https://www.bacp.co.uk/membership/supervision/				
	3. <u>https://onlinelibrary.wiley.com/journal/15566978</u>				
	4. <u>https://trace.tennessee.edu/tsc/</u>				
	5. <u>https://www.counsellingsupervisors.co.uk/blog</u>				
	6.https://nationalcounsellingsociety.org/blog/posts/the-importance-of-supervision				

Title of the Course		Dissertation							
Paper Nun	nber								
	Project	Year	II	Credits	6	Cou	rse	70742	
		Semester	4	_		Code	e		
Instructional Hours per week		Lecture	Tutorial		Lab P	Lab Practice   Total		l	
					12 12		12		
Pre-requis	ite								
Objectives		<ol> <li>Toprace project.</li> <li>Todeve eupwith</li> <li>Toanaly</li> </ol>	<ol> <li>Topracticethevariousproceduralstepsinvolvedinundertakingaresearch project.</li> <li>Todeveloptheskillstoscientificallystudyasocialconcernandcom eupwithpracticalconcernstoaddresstheconcerns.</li> <li>Toanalyzethefieldofinterestandconductastudy.</li> </ol>						
Course Ou	tline	and to prepare Students are expected of psychology semester. Select the student. Student shall guide the research Log the research generated for the project response of the p	The paper aims at developing a research mind-set among the students and to prepare them for further research in their area of study. Students are expected to select a research problem in the specific field of psychology and prepare a research design by the end of IV semester. Selection of the problem for the study is at the discretion of the student. However, while formulating the research problem, the student shall get the guidance from the research supervisor assigned to guide the research work. Students are expected to maintain a Research Logbook and clearly note down the nature of meeting with the research guide with date and time. The draft research work shall be submitted for the scrutiny of the research supervisor.  The project report will be submitted to Madurai Kamaraj University by the end of the IV Semester, as partial fulfilment of the requirements for the award of the Master's degree in Psychology.						